



Insurance Innovators to Aviators!



## Corporate Brochure



*Grimme Butcher Jones Ltd.*  
*Committed to Excellence*



Bertil Grimme Butcher Jones Ltd. (GBJ) is incorporated in the UK and is a long established broker at Lloyd's.

GBJ are one of a group of companies owned by Bertil Grimme our founder and Chairman, who has over 40 years experience in Aviation Insurance.

Our team has trading relationships with all of the important Aviation Insurers in London, Europe, MENA, Asia and the USA. We leverage these relationships for the exclusive benefit of our clients to ensure a most competitive package.

We have a reputation as a competitive broker and are proud of our negotiating skills. Our substantial book of loyal clients has been hard earned in a highly competitive environment where corporate players have tended to dominate. Our clients range from Airlines to Airports, General Aviation, Manufacturers, FBO's and Service Providers.

Our team members have decades of experience in their chosen specialist fields. We make sure our clients get personal service and all staff have the ability and experience to step in to any situation should the need dictate. We truly are a "team" and support each other in our efforts to ensure our clients get the day to day assistance and responsive claims service they need and expect.

Please visit [www.gbj-ltd.co.uk](http://www.gbj-ltd.co.uk) where you can access our news feeds and download directions to our offices.

# Airlines



The senior members of our team all have over 25 years experience in handling airlines from some of the biggest household names down to single aircraft startups.

Our group services a wide range of airline business in countries scattered all around the globe, including well established European carriers, LCC's and a good number of medium sized airlines across Africa, Middle East and Asia.

We are also very experienced in handling airline business with more elderly equipment, cargo fleets and those based in difficult operating environments. We are privately owned and therefore have inherently more flexibility when dealing with insurance issues pertaining to certain "sanctioned" territories - (always of course in compliance with the appropriate regulations).

We can offer airlines of any size a seamless placement, contractual and claims service from our team of experts based in London, with local support from partners in Europe, Russia and CIS countries, Africa, Asia, Latin America and the Middle East.

All covers can be provided including but not limited to:

- [Hull and CSL Liabilities](#)
- [Hull War](#)
- [X/S AV52 Liabilities](#)
- [Hull Deductible](#)
- [Loss of Use](#)

# General Aviation



The term “General Aviation” covers a wide and varied range of aircraft types, size and operational circumstances; GBJ can service these risks across the same areas of the globe as our Airline portfolio. The main sectors we work with are:

## Business Jets and Fast Turbo-props

GBJ have exclusive market facilities for business jets. Our business aviation and private aircraft clients enjoy the bespoke insurance programmes we individually tailor to suit each operation. We insure clients who operate the airliner variants such as BBJs, ACJs; as well as most of the popular pure business jets manufactured by Embraer, Gulfstream, Bombardier, Dassault etc.

## Rotor Wing

We have clients ranging from executive and commercial operators to those who engage in logging, heli-skiing and power line patrol. The market and pricing models for uses such as logging and offshore differ greatly from those used for executive and air ambulance uses; we will find the best solution for your operation.

## Feeder and Small Commercial Operators

GBJ handle many small commercial operations and have access to competitive insurers.. A good working knowledge of the key issues associated with these operations assists us to obtain lower premiums and broader policy conditions.

## Heavy Metal and Special Uses

We have access to insurers who are willing to be flexible and assess and underwrite hazardous and difficult risks the traditional underwriters will not touch. This would include fire fighting operations, relief work in war zones, crop spraying, military aircraft etc.

# Aerospace and Airports

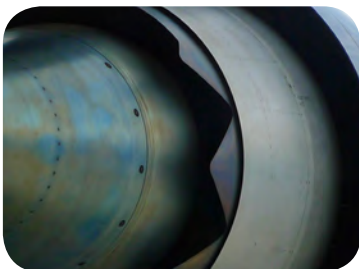


There are many diverse risks that fall under the “Aerospace” banner including airports, manufacturers and service providers. The major insurers who participate in this class provide dedicated underwriting units to cater for this complex and challenging business sector.

GBJ team members have long experience in the Aerospace field and can assist you in tailoring an appropriate insurance programme.

We can provide advice and/or coverage for:

- [Manufacturers of aircraft and aircraft components](#)
- [Airports, ATC and CAA risks](#)
- [Maintenance and Repair Organisations \(MRO\)](#)
- [Suppliers of fuel, catering and airside services](#)
- [Providers of aircraft hangarage facilities](#)
- [Spare parts storage companies](#)
- [Aircraft leasing companies](#)



# Crew Benefits



The GBJ team can provide unique tailored benefit programmes for your air crew, engineers, air traffic controllers and other general staff. We have access to regional and global insurers and can provide the following:

- Pilot Income Protection/Loss of Licence
- Group Life
- Group P.A.
- Group Medical

Our partners unique Pilot Income Protection group policy (PIP) has been purchased by a number of flag carriers in the UK and MENA region and we have also a specific product for the executive jet sector. These clients all have dedicated online business portals where the pilots can review their company policy and purchase additional personal benefits online.

We can provide cover for Airlines, Pilot Associations/Groups and on an individual basis. We have in place insurers to handle any local policy issuing requirements in most jurisdictions and can tailor the product to any specific company policy or legal requirements regarding employment conditions and staff benefits.

PIP can replace traditional Loss of Licence as it is a more flexible product and our clients have found it protects their investment in a very expensive resource.

We can also provide traditional Loss of Licence, PA, Group Life and medical schemes for any size of operation.



Aviation Insurance Brokers



Broker at **LLOYD'S**



Grimme Butcher Jones Ltd. is regulated by the Financial Conduct Authority. Company Number: 1912941